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June 23, 2015

The Honorable Board of Supervisors  
County of Los Angeles  
383 Kenneth Hahn Hall of Administration  
500 West Temple Street  
Los Angeles, California 90012

Dear Supervisors:

**APPROVAL OF AMENDMENT TO AGREEMENT WITH  
CARDIOVASCULAR PLUS, INC. FOR BLOOD RECOVERY SERVICES  
(SUPERVISORIAL DISTRICT 5)  
(3 VOTES)**

**SUBJECT**

Request approval to amend the Agreement with Cardiovascular Plus, Inc. to extend the Agreement term and increase the maximum amount of the Agreement and request authority to execute as needed future amendments to the Agreement.

**IT IS RECOMMENDED THAT THE BOARD:**

1. Delegate authority to the Director of Health Services (Director), or his designee to execute Amendment No. 5 to extend Agreement No. H-700743 with Cardiovascular Plus, Inc. (Cardiovascular) for six months for the period of July 1, 2015 through December 31, 2015 and increase the maximum obligation by \$ 45,000 for the continued provision of blood recovery services at) Olive View Medical Center (OVMC) with an option to further extend the Agreement term for an additional six months to allow DHS time to conduct a solicitation.
2. Delegate authority to the Director, or his designee, to amend the Agreement to exercise the six month extension option and increase the maximum obligation by an additional \$45,000 accordingly for the extension period and to make any non-substantive administrative or programmatic changes to the Agreement.

**ADOPTED**

BOARD OF SUPERVISORS  
COUNTY OF LOS ANGELES

18 June 23, 2015

PATRICK OGAWA  
ACTING EXECUTIVE OFFICER

### **PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION**

Approval of the first recommendation will allow the Director to execute an Amendment, substantially similar to Exhibit I, to extend the Agreement term, with Cardiovascular for the continued provision of blood recovery services used at OVMC used in the Operating Rooms, Labor and Delivery, and Cardiology Departments. Cardiovascular's technicians bring and operate the cell saver equipment for the processing and collection of autologous blood. This process allows for the blood lost by a patient undergoing a scheduled or emergency surgical procedure to be recovered, processed, and re-infused back into the patient. This service is only utilized when significant blood loss is expected during a surgical procedure and the patient indicates prior to surgery that he/she refuses to accept the banked blood. The current Agreement expires on June 30, 2015 and additional time is necessary to conduct a solicitation for a successor Agreement.

Although OVMC has experienced an increase in the number of patients who are requesting this service over the past few years, the volume for the services is still low enough that it does not justify hiring staff. This is a fee-for-service contract that is patient driven. The Contractor has agreed not to increase its rates that were originally negotiated in 2004.

Approval of the second recommendation will grant authority to the Director or his designee, to execute future Amendments to exercise the additional six month extension of the term and increase the Agreement amount for the extension period and also make non-substantive, administrative or programmatic changes.

### **Implementation of Strategic Plan Goals**

The recommended actions support Goal 1- Operational Effectiveness/Fiscal Sustainability, of the County's Strategic Plan.

### **FISCAL IMPACT/FINANCING**

The total maximum contract sum is \$90,000 annually. Funding is included in the DHS Fiscal Year (FY) 2015-16 Recommended Budget.

### **FACTS AND PROVISIONS/LEGAL REQUIREMENTS**

DHS has received these critical services for a number of years from Cardiovascular. The most recent amendment was approved by the Board on June 1, 2010, to extend the term through June 30, 2015.

The Amendment includes all Board of Supervisors' required provisions, including the most recent provision – Time Off for Voting.

County Counsel has approved Exhibit I as to form.

The blood recovery services Agreement is not a Proposition A Agreement because the services are intermittent and as needed and, therefore, not subject to the Living Wage Program (Los Angeles County Code Chapter 2.201).

**CONTRACTING PROCESS**

This is an Amendment to a current Agreement. During the extension period DHS will conduct a solicitation for a successor agreement.

**IMPACT ON CURRENT SERVICES (OR PROJECTS)**

Approval of the recommendations will allow DHS to ensure the ongoing as-needed provision of these critical surgery-related services at OVMC.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Mitchell Katz". The signature is written in a cursive, fluid style.

Mitchell H. Katz, M.D.

Director

MHK:eh

Enclosures

c: Chief Executive Office  
County Counsel  
Executive Office, Board of Supervisors

BLOOD RECOVERY SERVICES AGREEMENT

AMENDMENT NO. 5

THIS AMENDMENT is made and entered into this \_\_\_\_ day of \_\_\_\_\_, 2015,

By and between

COUNTY OF LOS ANGELES  
(hereafter "County"),

And

CARDIOVASCULAR PLUS, INC.  
(hereafter "Contractor")  
18700 Newman Ave  
Riverside, CA 92508

WHEREAS, reference is made to that certain document entitled, "BLOOD RECOVERY SERVICES AGREEMENT", dated June 29, 2004, and further identified as County Agreement No. H-700743 and any amendments thereto (all hereafter referred to as "Agreement"); and

WHEREAS, it is the intent of the parties hereto to extend the term of the Agreement through December 31, 2015, increase the maximum obligation; and to make other changes described hereinafter; and

WHEREAS, Agreement provides that changes in accordance with Paragraph 17, ALTERATION OF TERMS, may be made in the form of a written amendment which is formally approved and executed by the parties.

NOW, THEREFORE, the parties agree as follows:

1. This Amendment shall commence and be effective upon execution.
2. Agreement, Paragraph 1, TERM shall be deleted in its entirety and replaced with the following:

"1 TERM: The term of this Agreement shall commence on July 1, 2004, and shall continue in full force and effect to and including December 31, 2015, unless sooner canceled or terminated as provided herein."

“H. The maximum obligation for all services provided hereunder for the period of July 1, 2015 through December 31, 2015 is Forty-Five Thousand Dollars (\$45,000).”

[illegible]

IN WITNESS WHEREOF, the Board of Supervisors of the County of Los Angeles has caused this Amendment to be executed by the County's Director of Health Services and Contractor has caused this Amendment to be executed in its behalf by its duly authorized officer, the day, month, and year first above written.

COUNTY OF LOS ANGELES

By: \_\_\_\_\_  
Mitchell H. Katz, M.D.  
Director of Health Services

CONTRACTOR

CARDIOVASCULAR PLUS, INC.

By: \_\_\_\_\_  
Signature

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Title

APPROVED AS TO FORM:  
Richard D. Weiss  
Chief Deputy County Counsel

By: \_\_\_\_\_  
Sharon A. Reichman  
Assistant County Counsel